

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

December 8, 2009

Agenda Item: 5.8

Subject: Approval of Award of Bid No. 10-06, IBM Enterprise Server Upgrade for the SungardHE Banner Systems

Background: Staff conducted a competitive public bidding process for an upgrade to the IBM Enterprise Server that supports our district-wide Banner System. The District issued its standard specification for the IBM Server to match the standardized equipment already in use at the District Data Center. The new IBM Server will be utilized in the new Information Technology Building at Las Positas College. The District Data Center is expected to move from Chabot College to this new building during Spring 2010. The bid includes one primary server and a second disaster recovery server to provide redundancy of our Enterprise environment.

The upgraded Server will replace the existing IBM server that has exceeded its expected useful life. The existing IBM server has been expanded to its maximum capacity for memory and disk storage capacity. As the District adds more Sungard modules to the Enterprise system such as the most recent Degree Works and Luminis portal and future products like Enrollment Management and Document Management Systems, the combination of all these new system applications exceed the current hardware capacity.

The bid was advertised and seven (7) bidders were contacted directly. Two (2) of the bidders notified the Purchasing Manager that they would not bid. Two (2) of the remaining bidders submitted questions to the Purchasing Manager regarding the technical specifications, possible substitutions, and disaster recovery options. Addendum No. 1 was issued on November 16th to all bidders.

One (1) bidder, Chouinard and Myhre, Inc. provided a formal response to the IBM Enterprise Server bid.

The bid was evaluated by a committee of ITS staff from the District Office, led by Jeannine Methe, the District's Chief Technology Officer. The committee found the sole bid response to be responsive in all categories of the bid. The committee's recommendation was reviewed by Business Services staff and the evaluation concluded with the recommendation to award the bid to Chouinard and Myhre, Inc. as the lowest responsible and responsive bidder. The bid amount was discounted significantly with a 30% discount for the memory and an overall 28% discount for all the hardware components resulting in a price that was \$110K less than the District anticipated based on IBM base pricing.

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Recommended Action: That the Board of Trustees award Bid No. 10-06, for IBM Enterprise Server to Chouinard and Myhre, Inc. of Walnut Creek, California, in the amount not to exceed \$434,918 including tax.

Funding Source: Measure B Bond Program

Submitted: Lorenzo Legaspi /Date

Approved: Joel L. Kinnamon/Date

_____ APPROVED

_____ DISAPPROVED

_____ TABLED