

# FEE PROPOSAL & HOURLY RATES

## FEE PROPOSAL PRE-DESIGN/PROGRAMMING PHASE

The Request for Proposal provides a brief description of the services requested in this phase of the design work. Prior to making a firm commitment of the fees associated with pre-design/programming scope of work we would request discussing this phase with the District to ensure we are in alignment with your specific needs and expectations.

Based on the project’s size, complexity, phasing, schedule and District-provided budget we would anticipate that the fee for the Pre-Design phase of work would be in the range of approximately \$100,000. The deliverable of this phase would be a clearly defined program and scope of work for the remainder of the design work.

*Please refer to the following pages for Lionakis’ and our sub-consultant hourly rates.*

Traditional CA Community College Design Services:  
Schematic Design, Design Development, Construction Documents, Bidding, Construction Administration and DSA Closeout

For the project scope outlined in this RFP we are prepared to perform the basic services for the State of California Community Collegess Chancellor’s office guideline fixed fee amount of 8% of the value of construction. Our services can be customized to fit a different scope of work pending further discussion with you that may result in adjustments to the fee. Based on the District-provided construction budget estimate of \$40,172,089.00 our A/E fee for the currently-defined scope of work would be as follows:

PHASE	FEE AMOUNT
Schematic Design - 13%	\$417,790
Design Development - 20%	\$642,753
Construction Documents - 35%	\$1,124,818
DSA Backcheck + Bidding - 5%	\$160,688
Construction Administration - 25%	\$803,442
Closeout - 2%	\$64,275
Total A/E Fees	\$3,213,767
Estimated Reimbursable Expenses	\$100,000
<b>Total Preliminary Fee Proposal</b>	<b>\$3,313,767</b>

The basis of this preliminary A/E fee schedule presented above is based on the Design Services and District-provided construction cost budget of \$40,172,089.00. If this assumption is adjusted during the course of the design process we would respectfully request District consideration of modifications to our fee, either by a lump sum or hourly service amount commensurate with the related changes in scope and/or construction cost adjustments to the project prior to bidding, and as mutually agreed upon by both the District and Lionakis.

## LIONAKIS 2019 FEE SCHEDULE

Effective January 1, 2019 - December 31, 2019

CLASSIFICATION	HOURLY RATES
Principal	\$260
Associate Principal	\$240
Senior Associate/Director of Healthcare Planning/Director of Accessibility	\$230
Director of Sustainability/Director of Planning/Associate	\$220
Project Director	\$200
Senior Project Manager/ Specifications Writer	\$190
Project Manager	\$180
<b>ARCHITECTURAL SERVICES</b>	
Senior Architect	\$180
Architect II/Senior Job Captain	\$165
Job Captain/Architect I	\$155
Designer III	\$135
Designer II	\$125
Designer I/Specification Technician	\$115
<b>INTERIOR DESIGN SERVICES</b>	
Interiors Project Director	\$185
Senior Interior Designer	\$165
Project Interior Designer	\$140
Interior Designer III	\$125
Interior Designer II	\$110
Interior Designer I	\$100

CLASSIFICATION	HOURLY RATES
<b>STRUCTURAL ENGINEERING SERVICES</b>	
Senior Engineer	\$180
Engineer II	\$170
BIM Manager	\$165
Engineer I	\$160
Senior BIM Technician	\$150
Structural Designer III	\$145
BIM Technician II/ Structural Designer II	\$135
Structural Designer I/ BIM Technician I	\$125
<b>PROJECT SUPPORT SERVICES</b>	
Graphics Creative Director	\$180
Senior Graphics Designer	\$145
Graphic Designer	\$115
Senior Project Coordinator	\$105
Project Coordinator	\$95
Staff Technician	\$85
Consultant	Direct Cost + 10%
Reimbursables	Direct Cost + 10%
	Blueprints, Photocopies, Shipping, Photography, Plotting, Renderings, Travel Expenses, Agency Fees, etc.
Mileage	per IRS standard rate

## SUBCONSULTANT HOURLY RATES

CLASSIFICATION	HOURLY RATES
<b>INTEGRAL GROUP</b>	
Managing Principal	\$340
Principal	\$300
Associate Principal	\$200
Senior Sustainability Consultant - L5	\$195
Associate/Engineer/Designer - L4/ Project Manager/Sr. Building Performance Analyst - L4	\$185
Engineer/Designer - L3/ Building Performance Analyst - L3/ BIM Lead - L3/Senior Commissioning Agent - L3	\$170
Sustainability Consultant - L4	\$160
Engineer/Designer - L2/Sustainability Consultant - L3/Building Performance Analyst - L2/Senior BIM Designer - L2/ Commissioning Agent - L2	\$145
BIM Designer - L2	\$135
Engineer/Designer - L1/ Sustainability Coordinator - L2/ Building Performance Analyst - L1/ BIM Designer - L1/Commissioning Agent - L1	\$130
Sustainability Coordinator - L1	\$125
Project Administrator	\$95
<b>BKF</b>	
<b>Engineering</b>	
Senior Associate	\$220
Associate	\$214
Project Manager	\$210
Engineer IV	\$189
Engineer III	\$174
Engineer II	\$154
Engineer I	\$134
Engineering Assistant	\$82
Junior Engineer	\$70
<b>Planning</b>	
Planner IV	\$189
Planner III	\$174
Planner II	\$154
Planner I	\$134

\*Charges for outside services, equipment, and facilities not furnished directly by BKF Engineers will be billed at cost plus 10%. Mileage will be charged at the prevailing IRS rate per mile.

CLASSIFICATION	HOURLY RATES
<b>BKF</b>	
<b>Surveying</b>	
Senior Associate	\$220
Associate	\$214
Project Manager	\$210
Surveyor IV	\$109
Surveyor III	\$103
Surveyor II	\$93
Surveyor I	\$70
Instrumentman	\$150
Surveying Assistant	\$82
Junior Surveyor	\$70
Utility Locating Superintendent	\$176
Utility Locator III	\$155
Utility Locator II	\$129
Utility Locator I	\$91
BIM Specialist III	\$174
BIM Specialist II	\$154
BIM Specialist I	\$134
<b>Design and Drafting</b>	
Technician IV	\$161
Technician III	\$148
Technician II	\$136
Technician I	\$128
Drafter IV	\$132
Drafter III	\$118
Drafter II	\$110
Drafter I	\$100
<b>Construction Administration QSP-QSD</b>	
Senior Construction Administrator	\$198
Resident Engineer	\$147
Field Engineer III	\$174
Field Engineer II	\$154
Field Engineer I	\$134
Senior Consultant	\$229
<b>Services and Expenses</b>	
Project Assistant	\$82
Clerical/Administrative Assistant	\$70

CLASSIFICATION	HOURLY RATES
----------------	--------------

ANLA

Landscape Architect	\$150
Project Manager/Designer	\$125
Cad Drafting	\$105
Soil Analysis/Additional Printing Copies/Courier Delivery	Actual Cost
Plotting in-house check set ( <i>One for each submittal</i> )/Travel/Mileage/ Insurance/Communications	No charge

CATALYST

President	\$175
VP of Operations	\$165
Project Manager	\$155
Designer	\$125
Drafting	\$105
Administration	\$55

SFMI

Principal Consultants/Engineers	\$210
Senior Engineers/Project Engineers	\$185
Project Designers	\$170
Staff Engineers	\$150
Technicians/Drafting	\$110
Administrative	\$65

CUMMING

Managing Director/Director/ Regional Director	\$220
Associate Director	\$195
Senior Cost Manager/Senior MEP Cost Manager	\$185
Cost Manager	\$170
Assistant Cost Manager/Estimating Technician/Intern	\$120