

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

July 21, 2020

Agenda Item: 5.6

Subject: Approval of Award of Cisco Smartnet 3-Year Maintenance Agreement for CLPCCD Network Infrastructure Equipment Using the State’s California Multiple Award Schedules (CMAS) Contract

Background: CLPCCD’s network infrastructure consists of Cisco network devices that provide wired and wireless connectivity essential for email communications, Internet, network security, and employee and student access to critical data resources. Smartnet is Cisco, Inc.’s maintenance agreement that provide 24 hours-a-day, 365 days-per-year technical support, hardware replacement, and software upgrades. With Cisco Smartnet, CLPCCD IT staff can immediately provision for hardware replacements, software upgrades, and obtain technical support as necessary.

The vehicle for this purchase is via State of California CMAS contract, AMS.NET is an approved CMAS vendor for Cisco networking products (Cisco CMAS#3-11-70-0291U, expiration 9/4/2023)

CMAS are established for information technology products and services that have been competitively assessed, negotiated, or bid, and contracts are structured to comply with California procurement codes, guidelines, and policies.

This new 3-year agreement for \$821,472 combines multiple annual agreements and provides an 8% cost saving compared to 3 one-year agreements at \$296,669 per year. Last annual agreement was board approved on July 16, 2019.

Recommended Action: That the Board of Trustees approve the award of Cisco Smartnet 3-year maintenance agreement of \$821,472 to AMS.NET, Inc. of Livermore, CA. It is further recommended that the Board authorize the Acting Vice Chancellor, Business Services to execute the purchase order on behalf of the District.

Funding Source: Measure A

---

Submitted: Doug Roberts/Date Approved: Ronald P. Gerhard/Date

---

\_\_\_\_\_ APPROVED \_\_\_\_\_ DISAPPROVED \_\_\_\_\_ TABLED