



University of California Contract

Contract Number 2019.001433

Who can use this contract?

- › All UC's, CSU's and California Community Colleges

What is the price advantage?

- › MSRP minus contract- Competitively bid.

Public contract?

- › Streamline your purchasing by eliminating the bid process
- › Free Freight

Added value?

- › Drive and maintain campus standards utilizing a full Diversified team approach

The Diversified Advantage | Responsive, Reliable, Resourceful

Dedicated Customer Service

You have a dedicated customer service contact, Chad Cotta, assigned to your account. Chad plays a key role in our service department who is focused on processing your orders, RMA's and status updates.

Chad Cotta
Ccotta@diversifiedus.com
800.448.8439 x5576

Warranty Management

We facilitate the manufacturer's return process for you.

California Offices

Diversified has 7 California offices to provide you with additional design, installation, or support services. Visit diversifiedus.com for more information.

The Team Approach

Mary Holliday
Mholliday@diversifiedus.com
925-872-1291

The Team Approach

We are a team of Product Account Executives, with 30+ years of combined AV experience, here to provide you with the best service and pricing. There is always someone available to assist you, via email or phone. We ensure you get a quick response and the best service.

Carolyn Berlin
cberlin@diversifiedus.com
877.297.2078

Traci Cleary
tcleary@diversifiedus.com
877.297.2071

Sue Ward-Llewellyn
sward-llewellyn@diversifiedus.com
877.297.2075

Brad Thomas
bthomas@diversifiedus.com
503.601.5595



**UNIVERSITY
OF
CALIFORNIA** Purchasing Agreement # 2019.001433

The Agreement to furnish certain goods and services described herein and in the documents referenced herein ("Goods and/or Services") is made by and between The Regents of the University of California, a California public corporation ("UC") on behalf of the University of California, and the supplier named below ("Supplier"). This Agreement is binding only if it is negotiated and executed by an authorized representative with the proper delegation of authority.

One Diversified, LLC

The terms and conditions of this Agreement will supersede and take precedence over those of any pre-existing agreement between any UC Location and Supplier as of the Effective Date of this Agreement.

1. Statement of Work

Supplier agrees to perform the Services listed in the statement of work attached as Attachment A ("Statement of Work") and any other documents referenced in the Incorporated Documents section herein, at the prices set forth in the Statement of Work and any other documents referenced in the Incorporated Documents section herein. Unless otherwise provided in the Agreement, UC will not be obligated to purchase a minimum amount of Goods and/or Services from Supplier.

2. Term of Agreement/Termination

- a) The term of the Agreement will be from **08/28/19** and through **8/27/2024** and is subject to earlier termination as provided below. It may be extended upon the agreement of the parties.

The initial term of the Agreement will be from **08/28/19** and through **08/27/2024** (Initial Term) and is subject to earlier termination as provided below. UC may renew the Agreement for 3 (three) successive **1 (one)** -year periods (each, a Renewal Term), by providing Supplier with at least 15 calendar days' written notice before the end of the Initial Term or any Renewal Term.

- b) UC may terminate the Agreement for convenience by giving Supplier at least 30 calendar days' written notice.
- c) UC or Supplier may terminate the Agreement for cause by giving the other party at least 15 days' notice to cure a breach of the Agreement (Cure Period). If the breaching party fails to cure the breach within the Cure Period, the non-breaching party may immediately terminate the Agreement.

3. Purchase Order; Advance Payments

Unless otherwise provided in the Agreement, Supplier may not begin providing Goods and/or Services until UC approves a Purchase Order for the Goods and/or Services.

4. Pricing, Invoicing Method, and Settlement Method and Terms

Refer to Statement of Work for Pricing. Each UC Location will specify the Invoicing Method and Payment Options that will apply, taking into account the operational capabilities of Supplier and the UC Location. See UC's Procure to Pay Standards <http://www.ucop.edu/procurement-services/files/Matrix%20for%20website.pdf> for the options that will be considered. Each UC Location will specify these terms in a Statement of Work or Purchase Order, as the case may be.

Purchasing Agreement # 2019.001433

Notwithstanding the provisions of Article 3 of the Terms and Conditions of Purchase, UC will pay freight and shipping/handling as follows:

All domestic ground shipments shall be FOB Destination, Freight Prepaid and included. Any handling fees shall also be included in the pricing.

All invoices must clearly indicate the following information:

- California sales tax as a separate line item;
- Shipping costs as a separate line item;
- UC Purchase Order or Release Number;
- Description, quantity, catalog number and manufacturer number of the item ordered;
- Net cost of each item;
- Any pay/earned/dynamic discount;
- Reference to original order number for all credit memos issued;

Supplier will submit invoices following the designated invoice method directly to UC Accounts Payable Departments at each UC Location, unless UC notifies the Supplier otherwise by amendment to the Agreement.

Supplier agrees to extend pricing and Services to the California State University Institutions (CSU) and the California Community Colleges (CCC) under the following conditions:

- i) Supplier agrees to extend the same product pricing and Services to the CSU and CCC campuses under the terms of this Agreement, but under separate agreements with CSU and CCC.
- ii) All contractual administration issues regarding this Agreement (e.g. terms and conditions, extensions, renewals, etc.) will remain UC's responsibility. Operational issues, fiduciary responsibility, payment issues, performance issues and liabilities, and disputes involving individual CSU or CCC campuses will be addressed, administered, and resolved by Supplier and the appropriate CSU or CCC campus. UC, CSU and CCC are separate and distinct governmental entities. As such, CSU's and CCC's administrative units and campuses are financially separate from UC and will be responsible for their respective individual commitments, financial and otherwise.

Settlement Method and Terms

Notwithstanding the provisions of Article 3 of the Terms and Conditions of Purchase, the Settlement Method and Terms will be as follows: Settlement Method and/or Terms, in accordance with the capabilities of Supplier and the location (refer to Campus Capabilities Chart).

5. Notices

As provided in the UC Terms and Conditions of Purchase, notices may be given by email, which will be considered legal notice only if such communications include the following text in the Subject field: FORMAL LEGAL NOTICE – [insert, as the case may be, Supplier name or University of California]. If a physical format notice is required, it must be sent by overnight delivery or by certified mail with return receipt requested, at the addresses specified below.

Purchasing Agreement # 2019.001433

To UC, regarding confirmed or suspected Breaches as defined under Appendix – Data Security:

Name	David Rusting
Phone	510-987-0086
Email	David.rusting@ucop.edu
Address	1111 Franklin Street Oakland, CA 94607

To UC, regarding Breaches or Security Incidents as defined under Appendix – Business Associate:

Name	Monte Ratzlaff
Phone	510-987-0858
Email	Monte.ratzlaff@ucop.edu
Address	1111 Franklin Street Oakland, CA 94607

To UC, regarding contract issues not addressed above:

Name	Michael Wegmann
Phone	510-987-0428
Email	Michael.wegmann@ucop.edu
Address	260 Cousteau Place Suite 150 Davis, CA 95618

To Supplier:

Name	Traci Cleary
Phone	877-297-2071
Email	tcleary@diversifiedus.com
Address	10035 SW Arctic Drive Beaverton, OR 97005

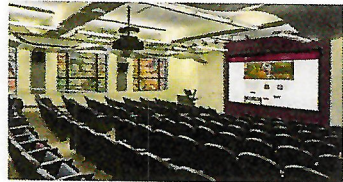
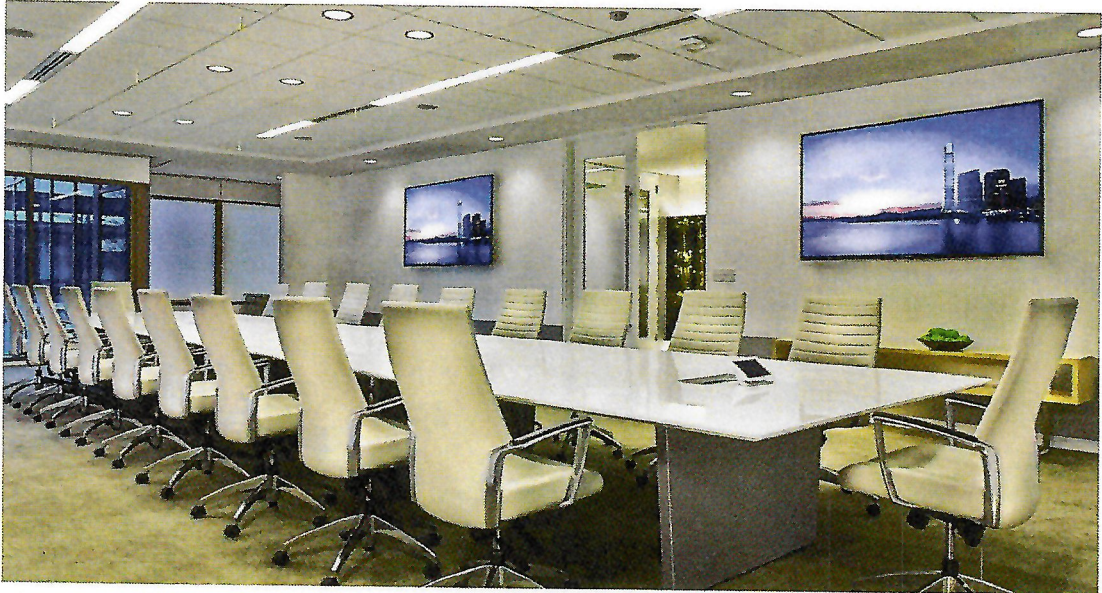
6. Intellectual Property, Copyright and Patents

The Goods and/or Services involve Work Made for Hire

The Goods and/or Services do not involve Work Made for Hire

7. Patient Protection and Affordable Care Act (PPACA)

Because the Services involve temporary or supplementary staffing, they are subject to the PPACA warranties in the



Prepared For

Chabot College

25555 Hesperian Blvd

Building 700

Hayward Ca 94545

Building 700 RM 722A

5627 Stoneridge Drive, Suite 308 I Pleasanton, CA 94588
P: 925.730.0098 | P: 800.448.8439

© 2016 Diversified, LLC

The entire content of this document is the intellectual property of Diversified, LLC. Please do not distribute or reproduce without our expressed written consent. The exception is that you may make copies of this document and distribute them to members of your staff charged with evaluation of our solution. If you prefer, we would be pleased to produce additional copies of this proposal at no cost for this purpose.



5627 Stoneridge Drive, Suite 308 | Pleasanton, CA 94588
P: 925.730.0098 | P: 800.448.8439

www.diversifiedus.com
Registered and Bonded
California C-7 #1030361

Date: 10.23.2020
Project Number: SF8919
Proposal Revision B

Proposal for System Integration Chabot College; Building 700 RM 722A

Diversified proposes to provide audio/video system integration sales and/or service as defined in the attached documentation for

Project Total \$ 68,950.00

Sales Tax \$ 4,427.28

Total Proposal \$ 73,377.28

Please refer to the project number and proposal number on all communications.

PLEASE NOTE THAT RECENT AND UPCOMING TARIFFS CAN HAVE AN IMMEDIATE IMPACT ON EQUIPMENT PRICING. PRICE QUOTED IS BASED ON INFORMATION AVAILABLE AS OF THIS DATE AND IS SUBJECT TO INCREASE.

Extend to 1-Year Service Contract

Classic \$ 3,153.00

Total with Service Contract \$ 76,530.28

I, _____ Service Contract
Customer Signature Accept Decline

Terms of Payment

50% Down to Order, Schedule
Progress - Net 30
100% @ Sign-Off

Requested Project Completion Date

TBD

- 1. Projected completion date is subject to availability of materials and workforce.
- 2. Material order and workforce allocation is subject to terms of payment as shown below.
- 3. Any changes or additions to the project may affect the completion date.

Important Limitations and Exclusions

- 1. Client shall be responsible for dedicated electrical A/C power and conduits (as required) to all specified locations. All A/V conduits shall be dedicated for Diversified wiring and of adequate size. Detailed specifications can be provided by Diversified.
- 2. Client shall be responsible for installation of all LAN and CCTV cable and connections..
- 3. This proposal shall remain valid for 30 days from date issued.

4. Client shall provide electrical infrastructure, work surfaces, millwork, openings, structural requirements, custom finishes or painting for the proper installation and operation of the equipment, and ensure compliance with the installation and use of electrical circuits. Delays resulting in overtime or unusual costs may result in additional charges. All equipment shall be installed with stock factory finish.
5. Unless otherwise specified in this document, customer shall supply all computer equipment. Including but not limited to: desktop computers, laptops, network hardware, routing and wiring.
6. Diversified personnel shall have full access to the installation site on the agreed upon dates and times. One half days labor will be charged to the client for each technician unable to work due to an inaccessible installation site, or site conditions which prevent the performance of this agreement. Additionally, any project timeframes previously agreed to become null and void. Any schedule changes must be requested in writing 48 hours prior to installation to avoid charges.
7. Owner Furnished Equipment (OFE): When equipment for the project being proposed herein is being supplied by anyone other than Diversified the following must be understood.
 - A. If equipment needs to be repaired or refurbished it will be paid for by the client as a change order to this proposal. This can impact schedule and project cost to the client.
 - B. The equipment and its exact make and model being supplied needs to be listed as OFE on the line item equipment list attached with this proposal to be considered an approved item for this project.
 - C. Only equipment approved in writing by our engineering staff will be accepted. If equipment not approved by engineering is provided to us for installation it is almost assured there will be integration issues that may or may not be able to be resolved by a change order to this proposal.
 - D. Use of non-approved equipment in integrated AV projects always adds time to the schedule, increased labor costs and negatively impacts the systems operations and usability.
- 8 Please note that recent and upcoming tariffs can have an immediate impact on equipment pricing. Price quoted is based on information available as of this date and is subject to increase.

Scope of Project

Reference the attached Scope of Work (Attachment "A")

Diversified, Inc. Statement of Performance

This statement of performance is intended to provide you with our working standards and expectations while planning and installing your presentation system. Please feel free to request references from other projects to validate the performance standards we have set forth in this statement.

Integration of System

- 1) Installation
 - i) Diversified shall install all equipment in accordance with the manufacturers' specifications, national and local regulation ordinances and codes, including all OSHA guidelines. Unless specifically stated, all work shall be performed during the normal working hours of Monday through Friday, between 8:00AM and 5:00PM, except for recognized holidays.
 - ii) All equipment, with the exception of equipment intended for portable use, shall be affixed permanently into place. Equipment racks and cabinets shall be square and plumb. Fasteners and supports shall be carefully selected to match the structural and weight requirements of the equipment to be installed and that of the mounting structure.
 - iii) Diversified shall take all possible precautions to prevent hum or distortions created by ground differential, electromagnetic or electrostatic fields; and to supply adequate ventilation to all equipment as specified by the manufacturer. All equipment shall be installed with provisions for the safety of the operator, with all controls accessible as specified under ADA guidelines. Diversified shall notify you of any hum or distortions beyond Diversified control caused by interference with the building structure, electrical or existing equipment and advise you of their alternatives to alleviate the problem. Diversified shall advise you of any unsatisfactory operating condition due to temperature, humidity, ventilation, mechanical structure or other safety concern beyond Diversified control and advise you of alternatives to alleviate the condition.

- iv) All wiring and conduit shall be in strict conformity with good engineering practice as established by the International Communications Industries Association and the low voltage section of national and local electrical codes. extreme care shall be taken in wiring as not to exceed the bend radius, tensile strength or any other condition, which may result in damage to the cable or equipment. All joints and connections shall be made with rosin core solder, crimp, or other approved mechanical connectors.
- v) All connections and cable ends shall be identified with labels or tags and nomenclature as established by the International Communications Industries Association. All labels and tags shall be permanently affixed and correspond to labels on the provided as-built drawings.
- vi) Diversified lists all equipment to be installed as part of the contract. Unless specifically stated, Diversified shall not install equipment other than that shown in the contract. If you have other equipment requiring installation, please contact us for consultation.
- vii) Client shall provide electrical infrastructure, work surfaces, millwork, openings, structural requirements, custom finishes or painting for the proper installation and operation of the equipment, and ensure compliance with the installation and use of electrical circuits. Delays resulting in overtime or unusual costs may result in additional charges. All equipment shall be installed with stock factory finish.
- viii) Unless specifically stated, Diversified shall receive free access and vehicle parking, to the installation site and suitable secure space for the storage of equipment before installation. Diversified cannot assume responsibility for the condition or adequacy of the facility in which the system is to be stored, installed or operated.
- ix) Upon arrival for installation, Diversified shall receive immediate access to the system and equipment. To avoid additional charges, please contact your project manager if delays in access are expected.

2) Workmanship and Staffing

- i) All Diversified workmanship shall be neat and detail oriented during and upon completion of the system integration. So that consistency may be maintained, Diversified asks that you provide replacement ceiling tiles as required due to changes in the ceiling layout resulting from the installation or removal of equipment.
- ii) All Diversified staff and contractors shall conduct themselves in a professional, courteous manner, maintaining a clean-cut appearance and acceptable dress. All Diversified staff are expected to check in and out with client or an assigned contact at the beginning and end of the workday.
- iii) Diversified staff shall maintain a clean and safe work environment. All unused materials, containers, tools and equipment shall be removed whenever possible. Diversified shall take precautions to protect all floors, walls, windows and other surfaces from stains, marring or other damage.
- iv) Diversified shall assign sufficient staff to the project to meet scheduling requirements.

3) Project Coordination

- i) During the system integration, all communication relative to the project should be directed to your project manager.
- ii) Diversified shall coordinate and cooperate with other trades to ensure satisfactory work progress. Diversified shall notify you if other contractors or other delays impede our work so that additional charges may be avoided. All equipment stored in the care of Diversified or in your facility must be paid for in full as agreed upon during the purchase negotiations.
- iii) Diversified may make minor moves or changes necessary to accommodate other equipment or to preserve symmetry and a pleasing appearance without additional claims for payment. The project manager shall provide you with change order documents for work deviating from provided preliminary drawings approved during the purchase negotiations in equipment, location or layout. Change orders shall be billed at the normal hourly labor rates, plus materials, shipping, restocking and other charges.
- iv) Where the system defined in this contract interfaces with lighting controls, motors, relays, screen controls, telephone systems, networks or other electrical or mechanical systems, Diversified shall provide labeled terminal connections or other easily identifiable connection points, to which interfacing connections may be made by other contractors.
- v) Diversified cannot be responsible for the operation, performance or warranty of equipment outside this contract. Diversified does not warrant that equipment supplied by others can be connected or shall function properly except as specified by the project documentation.

Testing and Adjustments

- vi) Initial Tests and Adjustments
- vii) Diversified shall configure all necessary equipment and perform tests in accordance to the guidelines established by the manufacturer and the International Communications Industries Association. Diversified shall adjust or modify the systems as necessary to provide system performance conforming to the specifications at no additional cost.
- viii) Performance Tests
 - ix) You may review the installed system upon integration completion. Diversified shall demonstrate the performance of each feature and capability of the system. Please feel free to furnish testing materials and criteria for use during the demonstration.
 - x) You may request testing of any individual system component or subsystem, the screening of testing materials or criteria, or other reasonable tests to demonstrate the system performance.
 - xi) If the need for additional adjustments becomes evident during the demonstration and testing, Diversified shall adjust the systems to comply with these specifications at no additional cost, and resume testing.
 - xii) If deficiencies or need for changes are revealed during the demonstration and testing, the project manager shall prepare a punch list. Diversified shall rectify the noted deficiencies at no additional cost and make the requested changes promptly upon completion of the demonstration. If you request changes, please keep in mind that these may necessitate a change order, and may extend beyond acceptance of this contract.
- xiii) Acceptance
- xiv) Upon completion of the demonstration, the satisfactory resolution of all adjustments and deficiencies and the delivery of all items ordered, Diversified shall deliver a Notice of Completion to the Client. The Client may dispute the Notice of Completion, within 10 working days, by providing to Diversified a written description of why they feel the project is not complete. Notwithstanding dispute, Diversified shall invoice the Client for final payment 10 working days after delivery of the Notice of Completion.
- xv) Diversified shall extend a 90-day system warranty from the date of your acceptance of the system, unless superseded by an extended warranty, service contract or preventative maintenance contract.
- xvi) Unless specifically stated, Diversified cannot guarantee functionality of the system, any subsystem or component prior to your acceptance.

Documentation

- 1) Data Files, Handbooks and Drawings
 - i) Diversified shall provide, in electronic media, all equipment operation instructions, warranty documents, etc. If purchased, "B" size drawings shall be provided for system schematics and wiring diagrams.
 - ii) Diversified shall provide a secure storage container containing all setup remote controls and copies of programming diskettes, as applicable.
 - iii) One copy of this documentation shall be provided, unless specified prior in this contract.
- 2) Service Manuals
 - i) Service manuals may be purchased from Diversified at an additional charge for any equipment included in the system, if available from the manufacturer.

Training

- a) Diversified shall provide one operation training session of up to two hours at no additional cost, to include hands-on operation and basic maintenance. In addition, all presenters are encouraged to attend the operation training session.
- b) Additional in-depth training on system setup, troubleshooting, signals flow and presentation techniques are available from Diversified at an additional charge.

Warranty

- a) Diversified will extend a 1 year Workmanship Warranty on all its installation projects from the date of client acceptance. This extends to our installation techniques, our cabling, connectors, structural elements, mountings, equipment rack wiring, internal adjustments, etc. This does not include equipment not manufactured by Diversified. If we are called out for a workmanship issue after the 90 day system warranty period and there is no service contract in place we will repair or replace any faulty workmanship on our installations. If it is deemed that the call is not a workmanship issue but an equipment failure, user error, tampering with external adjustments, and wiring or anything else not directly related to our workmanship the client will be billed at our current labor and material rates.
- b) All new equipment provided by Diversified includes each manufacturer's full warranty from the date of customer invoice. Diversified shall address all warranty requirements as depot service only. Depot service is the customer shipping the unit to an authorized factory warranty repair center. Involvement by Diversified personnel on-site will be covered under the included 90 day extended System Warranty or an Annual Service Contract otherwise will be billed at our current Time and Materials rates.
- c) Diversified shall extend a 90-day system warranty from the date of your acceptance of the system, unless superseded by a Diversified Service contract Extending this period to 1, 2 or 3 years.
- d) Diversified warrants the system to be free of defects in materials and workmanship and fit for the intended purpose. This warranty does not cover equipment or system abuse, lamps and bulbs, misuse including but not limited to: operating outside of environmental, electrical, temperature or humidity specifications, system alterations neither approved nor performed by Diversified or repair by a service facility other than those authorized by the manufacturer.
- e) Diversified shall respond (via telephone, email or on-site) during the normal working hours of Monday through Friday, between 8:00AM and 5:00PM, except for recognized holidays. Service required outside of normal working hours shall be billed at the normal hourly rates for overtime work.
- f) Upon arrival for warranty service, Diversified is expecting access to the system and equipment. To avoid additional charges, please contact us 24 hours in advance if delays in access are to be expected. If our technician arrive to a scheduled appointment and cannot gain access to the system or equipment to affect a proper diagnosis or repair we will bill the service call at our standard time and material rates.
- g) If it is required that equipment be removed for repair we will make every attempt to minimize the impact on the system operation while the unit is being repaired. However, it is not possible to guaranty any level of system operation. Loaner equipment is not included in our standard warranties.

Additional Performance Details

- 1) Additional Costs, Payment and Rights of Ownership
 - i) Unless specifically stated in the terms of the purchase agreement, all shipping charges shall be billed FOB point of shipment to the locations stipulated, and client shall also be responsible for the payment of all excise sales, occupation, or any similar taxes applicable to the equipment, its sale or use, even though not expressly set forth in the quotation. Upon delivery of all or any equipment included in this contract, title and risk of loss to the delivered equipment shall be passed to client. Diversified shall retain a security interest in the equipment until all payments due have been made in full. Further, on delinquent accounts, Diversified may divert shipments or reschedule deliveries on unfulfilled orders, and storage fees may be incurred at a billable rate of 1% of value per month.
- 2) Shipping and Delivery
 - i) Shipping dates represent the best estimate of Diversified. If manufacture, delivery or installation is delayed, in whole or in part by forces beyond the control of Diversified, time for performance shall be extended by the duration of the delaying cause. Diversified cannot be held responsible for any delay in shipment or delivery caused by or due to war, strike, fire, flood, shipping damage, acts of civil or military authority or any other cause, accidental or otherwise over which Diversified has no control.
- 3) Deferred Delivery
 - i) You may ask for a delay of shipment or installation of equipment that has already been ordered or manufactured. Diversified shall, upon receipt, place the equipment in storage at a billable rate of 1% of its value per month. You shall be invoiced for the equipment according to the terms of payment in the purchase agreement.

- ii) You may also ask for a delay of shipment or installation of equipment that has not yet been ordered or manufactured. Please keep in mind that equipment costs may increase, as based upon the manufacturers' list price increase occurring after the date upon which the equipment would have been ordered by Diversified. We also ask to be released from any delivery estimate or completion deadline due to these circumstances.
- 4) Consequential and other Loss or Damage
 - i) Diversified cannot be liable, by reason of any breach of contract or warranty, for the consequential or special damages, economic loss or damages resulting from loss of use of the equipment. This provision is not intended to preclude you from joining Diversified in any action or claim brought against you by a third party in which the action or claim alleges personal injury to the third party by reason of negligence or willful misconduct by Diversified.
- 5) Returns
 - i) Goods returned to Diversified require a return authorization number. Goods being returned for other than reasons of warranty or defect must be original undamaged and untarnished condition and must include all original packaging and documentation. Restocking fees may apply to the items being returned. Please consult us for specifics.
- 6) Publicity
 - i) Diversified may request to photograph your presentation system and request to publicize it's relationship with and work for you to promote Diversified business to other individual customers. Your acceptance of our request is at your sole discretion.
 - ii) Diversified may also ask if we can use you to provide individual references for the promotion of Diversified business. Your acceptance of this request is also at your sole discretion.
 - iii) Diversified shall submit to you for approval any press releases or other publicly distributed documentation for newspaper, magazine, trade journal, television, radio or other means of public advertising which may include photographs of your system or acknowledgment of the relationship with and work for you.

Thank you for the opportunity to serve you. Please feel free to contact your systems salesperson with any questions or comments about our statement of performance.

Client Authorization

Approved

I, Jonah R. Nicholas, agree to the terms set forth in this contract.

<u>Jonah R. Nicholas</u> <i>Jonah R. Nicholas</i>		<u>Mary Holliday</u>	
Client Name		Diversified Representative	
Date	<u>11/19/20</u>	Date	

System Integration Dept. Authorization

	Date:



5627 Stoneridge Drive, Suite 308 | Pleasanton, CA 94588
 P: 925.730.0098 | P: 800.448.8439

www.diversifiedus.com
 Registered and Bonded
 California C-7 #1030361

Date: 10.23.2020
 Project Number: SF8919
 Proposal Revision: B

Bill of Materials B:Chabot College

Project Title: Building 700 RM 722A
 Title of System: MAT B Bldg. 700 Room 722A
Client Information
 Name: Don Fuller
 Company: Chabot College
 Address: 25555 Hesperian Blvd
 Address: Building 700
 City/State/Zip: Hayward Ca 94545

Item	Qty Total	Qty per Room	Manufacturer	Model #	Description	Price Each	Price Total
1.00						\$ -	\$ -
2.00						\$ -	\$ -
3.00						\$ -	\$ -
4.00						\$ -	\$ -
5.00						\$ -	\$ -
6.00					Small Room - Video	\$ -	\$ -
7.00	1	1	Crestron	DM-MD8x8-CPU3	8x8 DigitalMedia Switcher	\$ 2,605.00	\$ 2,605.00
8.00	5	5	Crestron	DMC-4KZ-HD	HDMI 4K60 4:4:4 HDR Input Card for DM Switcher	\$ 485.00	\$ 2,425.00
9.00	1	1	Crestron	DMC-4KZ-C	DigitalMedia 8G+ 4K60 4:4:4 HDR Input card for	\$ 666.00	\$ 666.00
10.00	2	2	Crestron	DMC-4KZ-CO-HD	2-Channel DigitalMedia 8G+ 4K60 Output Card	\$ 788.00	\$ 1,576.00
11.00	2	2	Crestron	DMC-4KZ-HDO	2-Channel HDMI 4K60 4:4:4 HDR Scaling Output	\$ 1,091.00	\$ 2,182.00
12.00	1	1	Crestron	DM-RMC-4KZ-Scaler-C	DigitalMedia 8G+ 4K60 4:4:4 HDR Receiver and	\$ 1,091.00	\$ 1,091.00
13.00						\$ -	\$ -
14.00	2	2	Panasonic	AW-HE40HK	PTZ Camera, 30x optical zoom POE+	\$ 2,639.00	\$ 5,278.00
15.00	2	2	Sound Control Technologies	RC5-P40-K	AW-HE40 Camera Extenders	\$ 1,537.00	\$ 3,074.00
16.00	1	1	Sound Control Technologies	RC-PK2	Rack Shelf for 2 RC5-P40K Extenders	\$ 121.00	\$ 121.00
17.00	1	1	Vaddio	999-8240-000	AV Bridge Mini	\$ 1,698.00	\$ 1,698.00
18.00	1	1	Barco	CSE-200	Clickshare Wireless Presentation System	\$ 1,593.00	\$ 1,593.00
19.00						\$ -	\$ -
20.00	1	1	HP	5615257	HP SB ProDesk 600 G5 SFF Core i5-9500	\$ 992.00	\$ 992.00
21.00						\$ -	\$ -
22.00					Small Room - Audio	\$ -	\$ -
23.00						\$ -	\$ -
24.00	1	1	Biamp	TesiraForte AVB CI	DSP, 12 Mic/Line w/ AEC inputs, 8 outputs, AVB	\$ 2,241.00	\$ 2,241.00
25.00	1	1	Biamp	TesiraForte EX-MOD	DSP Expander Three 4-channel slots	\$ 1,144.00	\$ 1,144.00
26.00	2	2	Biamp	EEC-4	4-Channel mic/line inputs card w/AEC	\$ 450.00	\$ 900.00
27.00	1	1	Biamp	EOC-4	4-Channel Line output card	\$ 195.00	\$ 195.00
28.00	1	1	Biamp	TesiraCONNECT TC-5	4-port AVB Switch w/ POE	\$ 727.00	\$ 727.00
29.00	1	1	Shure	ULXD4Q	Quad-Channel Digital Wireless Receiver	\$ 4,823.00	\$ 4,823.00
30.00						\$ -	\$ -
31.00	4	4	Shure	ULXD2/SM58	Digital Handheld Transmitter w/SM58 Capsule	\$ 309.00	\$ 1,236.00
32.00						\$ -	\$ -
33.00						\$ -	\$ -
34.00	2	2	Shure	SBC200	Dual Docking Recharging Station	\$ 333.00	\$ 666.00
35.00	4	4	Shure	SB900A	Rechargeable Lithium-Ion Battery	\$ 91.00	\$ 364.00
36.00						\$ -	\$ -
37.00						\$ -	\$ -
38.00						\$ -	\$ -
39.00						\$ -	\$ -
40.00					Small Room - Control	\$ -	\$ -
41.00						\$ -	\$ -
41.00	1	1	Crestron	CP3N	3-Series Control System	\$ 1,575.00	\$ 1,575.00
42.00	1	1	Crestron	TS-1542-TILT-C-B-S	15.6" HD Touch Screen with DM 8G+ Input,	\$ 3,514.00	\$ 3,514.00
43.00	1	1	Cisco	SG350-10MP	POE Switch for Control and PODM	\$ 424.00	\$ 424.00
44.00						\$ -	\$ -
45.00						\$ -	\$ -
46.00						\$ -	\$ -
47.00						\$ -	\$ -
48.00						\$ -	\$ -
49.00	7	7	Crestron	CBL-HD-3	Crestron Certified HDMI Interface Cable, 18 Gbps,	\$ 24.00	\$ 168.00
50.00	6	6	Crestron	CBL-HD-6	Crestron Certified HDMI Interface Cable, 18 Gbps,	\$ 30.00	\$ 180.00
51.00	4	4	Crestron	CBL-HD-12	Crestron Certified HDMI Interface Cable, 18 Gbps,	\$ 42.00	\$ 168.00
52.00						\$ -	\$ -
53.00	1	1	Crestron	USB-EXT-DM-LOCAL	USB over Ethernet Extender with Routing, Host	\$ 364.00	\$ 364.00
54.00	1	1	Crestron	USB-EXT-DM-REMOTE	USB over Ethernet Extender with Routing, 4-port	\$ 364.00	\$ 364.00
55.00						\$ -	\$ -
56.00						\$ -	\$ -
57.00	1	1	Custom		Rack decommission	\$ -	\$ -
58.00						\$ -	\$ -
59.00						\$ -	\$ -
201.00			Diversified	Diversified	Cabling, Connectors and Installation Materials	\$ 3,054.00	\$ 3,054.00

SUMMARY	EACH	TOTAL
Equipment	\$ 42,354.00	
Parts & Materials	\$ 3,054.00	
EQUIPMENT TOTAL		\$ 45,408.00
INTEGRATION SERVICES TOTAL		\$ 23,542.00

SYSTEM SUB-TOTAL W/O TAX		\$	68,950.00
SALES TAX @ 9.75%		\$	4,427.28
SYSTEM TOTAL	\$ -	\$	73,377.28



925.730.0098 | 800.448.8439
5627 Stoneridge Drive, Ste. 308
Pleasanton, CA 94588
Registered & Bonded | C-7 #1030361

Project Name: **Chabot College**
Project Number: **SF8645**
Account Executive: Mary Holliday
Submittal Date: 10.23.2020

Scope of Work (Attachment "A") Building 700 Rooms 722A

Introduction to Diversified

Diversified is an industry leading technology solutions provider delivering innovative digital media, collaborative, broadcasting, electronic security, and OTT solutions to a global clientele across a wide array of markets. Clients turn to our team of specialized technical experts to design custom solutions that enhance their operations, increase productivity, and help drive ROI. Diversified serves clients globally from 30 offices in the United States and through partnerships around the world.

SCOPE OF WORK

Following is a scope of work that includes the project features and design requirements as stipulated in our project definition meeting. It is the client's responsibility, or their authorized representative, to review the following information for accuracy and make any necessary changes prior to signing the document. OFE is owner furnished equipment.

Summary of Project

Meeting & Site Survey Notes:

Chabot College is looking to upgrade Video, Audio and Control within the following the room 722A the spaces are tied together and can be separated by an airwall.

Equipment difference within the spaces will be additional handheld microphones in room 722D.

Diversified will be use the following (OFE) Projectors, Screens, ALS, Amplifiers, and ceiling speakers.

Project Breakdown

SYSTEM B 722A Small Room

VIDEO

- Diversified shall provide and install (1) Crestron 8x8 Digital Media Switcher. No HDMI Inputs at the Lecterns.
- Diversified shall provide and install (1) Barco Click share Wireless Presentation System. Only DM inputs will be located at the rear of the room. DM Outputs will be extended to the OFE Panasonic Projectors.
- Diversified shall provide and install (2) Panasonic PTZ Cameras 30x Optical Zoom.
- Diversified shall provide and install (2) Sound Control Technologies Extenders
- Diversified shall provide and install (1) Vaddio AV bridge.
- Diversified shall provide and install (1) Hp small form factor Pro Desk 600 which will enable Zoom.

AUDIO



925.730.0098 | 800.448.8439
5627 Stoneridge Drive, Ste. 308
Pleasanton, CA 94588
Registered & Bonded | C-7 #1030361

- Diversified shall provide and install (1) Biamp Tesira AVB CI with 12Mic lines with AEC with 8 Outputs, AVB.
- Diversified shall provide and install (1) Biamp Tesira Forte Ex-Mod expander, for additional inputs and devices.
- Diversified shall provide and install (4) Shure Digital Handheld wireless transmitters.
- Diversified shall provide and install (1) Quad Channel Digital Wireless receiver
- Diversified shall provide and install (1) Dual Channel Digital Wireless receiver.

CONTROL

- Diversified shall provide and install (1) Crestron CP3N Control System.
- Diversified shall provide and install (1) Crestron 15.6 HD Touch Screen. Touch screen will be used as a preview monitor. One DM Cable will go into the lectern for video and control to the touch screen.
- Diversified shall provide and install (1) USB extender for keyboard/mouse and Zoom functionality.

COMPLETION & EXECUTION OF ORDER

- Quote valid for 30 days from above date
- Both this Scope of Work and Proposal for System Integration must be reviewed by Client and signed prior to executing work order
- The delivery schedule on system integration projects depends on many factors. Some of these are not within our control such as your construction schedule, and internal departments like IT delivering the network readiness

PROFESSIONAL SERVICES

Diversified, provides a turn-key system that includes sales consultation, design, engineering, programming, project management, system builds, certified installation and commissioning, training, and service. We have long standing partnerships with all of the major professional audio and video manufacturers that include advanced and on-going training and certification. We look forward to supporting your needs and appreciate your business.

*Limitations and Exclusions

1. Diversified shall install all equipment in accordance with the manufacturer's specifications, national and local regulation ordinances and codes, including all OSHA guidelines.
2. All work shall be performed during the normal working hours of Monday-Friday, between 8:00am-5:00pm PST, except for recognized holidays, unless specifically stated elsewhere and premium rates may apply.
3. Client shall be responsible for dedicated electrical A/C power and conduits (as required) to all specified locations. All A/V conduits shall be dedicated for Diversified wiring and of adequate size.
4. Client shall be responsible for all LAN and CCTV cable and connections.
5. Client shall be responsible for modifications to ceilings, walls, finish work and custom paint finishes (if required).
6. Diversified is not responsible for structural, mechanical, or electrical obstructions, distortions, or other related encumbrances to the A/V system, this would include HVAC vibration.
7. Client and Diversified shall agree upon project schedule. Client shall provide access to facility, furniture and Owner Furnished Equipment (O.F.E) in accordance with that schedule.
8. Diversified removes itself from all functional and cosmetic liability in relationship to the condition of all Owner Furnished Equipment (OFE) both prior to and there after this scope of work is completed.



925.730.0098 | 800.448.8439
5627 Stoneridge Drive, Ste. 308
Pleasanton, CA 94588
Registered & Bonded | C-7 #1030361

9. Unless otherwise specified in this document, customer shall supply all computer equipment including but not limited to: desktop computers, laptops, and network hardware.
10. Equipment and labor prices are estimated based on the project detailed in this signed document. Any changes or additions to the project shall affect the cost.
11. Sheet rock studded interior walls with no insulation, fire blocking or obstructions to wire installation.
12. Suspended, T-bar acoustic tile ceiling, non-insulated, no obstructions above or below ceiling, ceiling no more than 10' above floor, structure no more than 4' above ceiling.
13. Floor coring or installation of raceways not included.
14. Equipment cannot be wired into furniture that is not adjacent to interior walls, without additional provisions.
15. Unobstructed accesses to facility and work areas during normal business hours.
16. Electrical outlets within reach of equipment supplied power cords.
17. Client shall be responsible for all computer networking, telephony, satellite, and television distribution cable and connections.
18. Please note that recent and upcoming tariffs can have an immediate impact on equipment pricing. Price quoted is based on information available as of this date and is subject to increase.

*Variations to the above conditions will not necessarily prohibit installation of this system, but would affect the price of installation. These variations in price would need to be considered on an individual basis, and would be determined prior to quotation. The aforementioned scope of work includes the project features and design requirements as stipulated in this attachment, the site assessments, and the final proposal. It is the client's responsibility, or their authorized representative, to review the following information for accuracy and make any necessary changes prior to signing this document.

Client Authorization

I, Jonah R. Nicholas, acting as a representative of Chabot Community College, agree that the information contained in this scope of work is accurate, and represents intent and detail for, goods and/or services provided as referenced to this document.

Jonah R. Nicholas
Client (print name)

Jonah R. Nicholas
Client (signature)

1/19/20
Date

Mary Holliday
Diversified (print name)

Mary Holliday
Diversified (Signature)

10.23.2020
Date