

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

November 16, 2021

Agenda Item: 5.3

Subject: Approval of Agreement to Upgrade Ellucian CRM to Software-as-a-Service

Background: The District licenses a number of software packages from Ellucian Company L.P. in support of its operations, including CRM Advise which is used to support student success and retention. In the past these packages have been implemented on premises at the Las Positas College data center. Ellucian now provides the CRM Advise product in a cloud-hosted, Software-as-a-Service model which eliminates the need for staff time to support future upgrades and operations as well as replacement and maintenance of on-site hardware.

Contract year ending June 30, 2022	\$82,071
Contract year ending June 30, 2023	\$86,175
Contract year ending June 30, 2024	<u>\$90,484</u>
Total:	\$258,730

Recommended Action: That the Board of Trustees approve the Contract to upgrade Ellucian CRM Advise to the Software-as-a-Service delivery model at the following costs: \$258,730. It is further recommended that the Vice Chancellor of Business Services execute this agreement on behalf of the District.

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Submitted by: Jonah R. Nicholas/Date

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Approved: Ronald P. Gerhard/Date

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