

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

August 15, 2017

Agenda Item: 5.4

Subject: Award of Bid No. 18-02, Network Security Equipment, Chabot College and Las Positas College

Background: District staff conducted formal Bid No. 18-02 for Cisco equipment for security firewalls to meet the network connectivity requirements for building and network expansion at the Chabot College and Las Positas College campuses. The bid was publicly advertised and three (3) bidders were contacted directly. The public bid opening held at the District on July 26, 2017 resulted in the following bid amounts:

<u>Bidder</u>	<u>City</u>	<u>Bid Amount</u>
AMS. Net	Livermore	\$358,770.92
Dimension Data North America, Inc.	Valencia	\$398,286.22
ConvergeOne	San Bernardino	\$426,560.86

An evaluation of the apparent lowest bidder, results in a recommendation to award to AMS.Net of Livermore, CA as the lowest responsible and responsive bidder. IT staff identified a window of opportunity of discounts offered by the manufacturer, Cisco, Inc., for the Cisco Network Security equipment bid, which resulted in an estimated average of 70% savings.

Recommended Action: That the Board of Trustees award Bid No. 18-02 for Network Security Equipment, Chabot College and Las Positas College to AMS.Net of Livermore, California at the unit prices quoted for a total amount, including tax and shipping of \$358,770.92. It is further recommended that the Board authorize the Vice Chancellor, Business Services, to execute the purchase order on behalf of the District.

Funding Source: Measure B Bond Funds

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Submitted: Lorenzo Legaspi/Date

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Approved: Susan A. Cota/Date

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APPROVED

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DISAPPROVED

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TABLED

