

CHABOT-LAS POSITAS COMMUNITY COLLEGE DISTRICT

August 15, 2017

Agenda Item: 5.5

Subject: Award of Bid No. 18-03, Wireless Infrastructure Upgrade, Chabot College and Las Positas College

Background: District staff conducted formal Bid No. 18-03 for Cisco equipment for network connectivity requirements for pervasive wireless coverage at the Chabot College and Las Positas College campuses. This equipment will totally replace the current WiFi system at both colleges with the next generation wireless technology that more than triples the coverage of the wireless connectivity and provides stronger signal strengths for classroom activities. The bid was publicly advertised and three (3) bidders were contacted directly. The public bid opening held at the District on July 27, 2017 resulted in the following bid amounts:

<u>Bidder</u>	<u>City</u>	<u>Bid Amount</u>
AMS. Net	Livermore	\$ 874,006.27
ConvergeOne	San Bernardino	\$ 952,155.19
Dimension Data North America, Inc.	Valencia	\$1,048,700.78

An evaluation of the apparent lowest bidder, results in a recommendation to award to AMS.Net of Livermore, CA as the lowest responsible and responsive bidder. IT staff identified a window of opportunity of discounts offered by the manufacturer, Cisco, Inc., for the Cisco Wireless equipment bid, which resulted in an estimated average of 68% savings.

Recommended Action: That the Board of Trustees award Bid No. 18-03 for Wireless Infrastructure Upgrade, Chabot College and Las Positas College to AMS.Net of Livermore, California at the unit prices quoted for a total amount, including tax and shipping of \$874,006.27. It is further recommended that the Board authorize the Vice Chancellor, Business Services, to execute the purchase order on behalf of the District.

Funding Source: Measure B Bond Funds

Submitted: Lorenzo Legaspi/Date

Approved: Susan A. Cota/Date

____ APPROVED

____ DISAPPROVED

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